

Message Text

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13

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 100916Z JAN 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6243

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 0211

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR - HERAEUS GMBH, W.C.

REF: USDOC 19258

1. ADDRESS: 12-14 HERAEUSSTRASSE, 6450 HANAU, CABLE: HERAEUS HANAU, TELEX: 4184 851, PHONE: 06181-3601, OFFICERS: H GRUBER, DR. J HERAEUS, R ACKERMANN, R SEITZ, DR. WUTZ, MANAGING BOARD.

2. THIS VERY LARGE MINERAL AND METAL PROCESSING FIRM WAS ESTABLISHED IN 1851. IN THE MINING LINE, THE FIRM SPECIALIZES IN QUARTZ, QUARTZGLASS FOR OPTICAL INSTRUMENTS, SEMI CONDUCTORS AND OTHER TECHNICAL PURPOSES; IN THE METAL FIELD: PREVIOUS METALS, ALLOYED AND UNALLOYED, OTHER SPECIAL METALS, AND SEMI-FINISHED AND FINISHED PRODUCTS THEREOF, AS ELECTRICAL AND ELECTRONIC WIRING, TAPES CLAD WITH PRECIOUS METALS, VALVES, VACUUM PUMPS, LABORATORY INSTRUMENTS, PRESSURE CONTROL INSTRUMENTS, THERMO COMPONENTS AND THERMOMETERS. IT ALSO MANUFACTURES ELECTRICAL INDUSTRIAL FURNACES. INFRARED HEATING ELEMENTS, HIGH FREQUENCY INDUCTION AND DIELECTRIC HEATING EQUIPMENT. THE FIRM WORKS WITH 3,100 PEOPLE. IT HAS FIVE WHOLLY OWNED FOREIGN SUBSIDIARIES AND INVESTMENTS IN FOUR OTHER FOREIGN MANUFACTURING FIRMS. IN WEST GERMANY IT OWNS SIX SUBSIDIARIES AND HAS INVESTMENT IN FOUR OTHER MANUFACTURING FIRMS.

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3. FINANCIAL REFERENCES: DEUTSCHE BANK AG, DRESDNER BANK

AG, COMMERZBANK AG, ALL FRANKFURT. TRADE REFERENCES:
AMERSIL INC, HILLSIDE, NJ (IN WHICH THE GERMAN FIRM HAS
CAPITAL INTEREST).

4. LICENSING ARRANGEMENTS WITH FOREIGN FIRMS: N/A

5. THE FIRM IS REGISTERED AS A CORPORATION ON SHARES WITH A
NOMINAL CAPITAL OF DM 62 MILLION. THE FIRM AND ITS PRODUCTS
HAVE A VERY GOOD REPUTATION, IT IS COMPETENTLY MANAGED AND
ITS FINANCIAL SITUATION IS ORDERLY, THE FIRM'S BUSINESS
AND PLANT REAL ESTATE IS VALUED AAT ABOUT DM 20 MILLION
AND THE EQUIPMENT IS ALSO VALUED AT ABOUT DM 20 MILLION.
THE FIRM IS REPORTED TO BE GOOD FOR ITS COMMITMENTS AND
IS RECOMMENDED AS A GOOD BUSINESS CONNECTION FOR US.
FIRMS.

6. INFO 01/74. PREPARED BY P BARTOLSIC AND APPROVED
BY A L VELER. HARLAN

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